



## OFFICE OF THE CAREER DEVELOPMENT CELL (CDC)

### GANGADHAR MEHERUNIVERSITY

Amruta Vihar, Sambalpur – 768004, Odisha, India

**Prof. Susanta Kumar Das**

**Coordinator, Career Development Cell (CDC)**

([https://www.gmuniversity.ac.in/images/faculty\\_doc/profile\\_1604355256.pdf](https://www.gmuniversity.ac.in/images/faculty_doc/profile_1604355256.pdf))

**Date: 12.11.2023**

## NOTICE

Dear Students,

Greetings of the day. SBI Life Insurance Co. Ltd. has some opening for **Graduate Sales Trainee(GST)**. Those who are interested can registrar through the following link.

<https://forms.gle/LezLHQDaRT6kaFDEA>

**Dead line of Registration : 13 Nov 2023**

**Eligibility: 2023 and previous year passed-out students of BA, B.Com, B.Sc, BBA**

**Detail of Job :** Please refer annexure (JD of the compy)

**Salary :** Rs 2.35 Lac p.a. with Group Medclaim of Rs 5 lac (for self and family), and Rs 50 Lac GTLI among other benefits.(CTC)

### **Particular Note :**

- *The short listed student will be intimated regarding date about date and time of interview through the registered mail from 14<sup>th</sup> Nov. 2023 onwards*
- *Interview will be held at SBI Life Insurance Office of Sambalpur City. Contact whatsapp no and email of the aурthized person of SBI life will provided in the aforementioned mail.*
- *All who have applied for this job in July 2023 and could not appeared/selected for the job, can re-apply for it.*
- *.Student other than GM University can also apply.*

### **General Note:**

1. Join the organization after a detailed background search of the company/job profile. If required, ask the HR persons of the company during the interview/before joining.
2. As the Coordinators we are just making the coordination between company and students. We are not representing any company.
3. All the selected students should definitely send/forward the softcopy of appointment letter to [placement@gmuniversity.ac.in](mailto:placement@gmuniversity.ac.in) within 7 days of receiving it from the company for the office record of Career Development Cell (CDC) of GMU.
4. Once you are joining a company, do not leave it within a very short time. By doing so very often the CDC is finding difficulty to place the more needy students of other batches in that company.
5. Before leaving any company try your best to give the best service so they will ever remember you cheerfully/gracefully.
6. Registering to the Google link (created by me) is essential for our official record for future reference.

With best wishes,

-sd-

Prof. Susanta Kumar Das

Coordinator, CDC

Copy to:

-Esteemed Competent Authorities and Head of All Schools for kind information.

- Esteemed CDC Coordinators of concerned Schools with the request to circulate it to all of the current and previous year passing/passed out UG/ students

-Ms. Priyanka Swain with the request to circulate this notice in the GMU website

-Mr. Bikash Mishra with the request to keep it and other related information in the office record both in softcopy and hardcopy form for future reference

#### Annexure-I

(JD of the company as received in my email)

### **Recruitment of Graduate Sales Trainee(GST)- FY 2023-24, SBI Life Insurance Co. Ltd.**

#### **Introduction:**

We recruit fresh talents via various sources of recruitment like Campus in MBA colleges, job portals, employee references and advertisements to fulfil our manpower vacancies.

In order to tap into potential sources of recruitment at rural/ semi urban area, we plan to recruit fresh Graduates directly from Degree Colleges. This will expand our pool of selection and bring more focus on Graduate colleges, which has potential to emerge as a regular source of constant and consistent supply of quality talent in future.

**Eligible Candidates:** Graduation stream (BA, B.Com, B.Sc, BBA) .

#### **Job Description:**

As GST candidate will recruit Life Mitras (LMs) and train them on SBI Life Products. visiting prospective clients with LMs. Closing the sales call of LMs. Keep team of 12 to 15 LMs in 1st year add 10 LM each year. Achieving New Business Premium target through properly utilizing the LMs and their activity.

#### **CTC:**

Rs 2.35 Lac p.a. with Group Medclaim of Rs 5 lac (for self and family), and Rs 50 Lac GTLI among other benefits.

- Job Profile - Sales
- Post - Graduate Sales Trainees (GSTs).
- Probation period will be of One Year.
- Post confirmation, They will be designated as Sales Executive.
- CTC offered - Rs 2.35 Lac per annum.
- In addition to this, They are entitled for 35 days leave in a FY.
- They will be covered under Medclaim for Rs 5 lac (Self, Spouse and 2 Children), with option to add parents under Medclaim